

# Every organization assumes certain things

The power will be on tomorrow. The employees will be able to do certain things. Customers can experience your products or services in a certain way. There will be geopolitical stability for your business. These are many other assumptions inherent in your business.



## What do you assume?

When you walk through the door, what, who and how do you interact with others? When a day goes poorly, what has happened?

## What is the experience of others?

You have one perspective in the organization: what other factors come into play for others? What drives success or failure?



## What are your Key Business Assumptions?

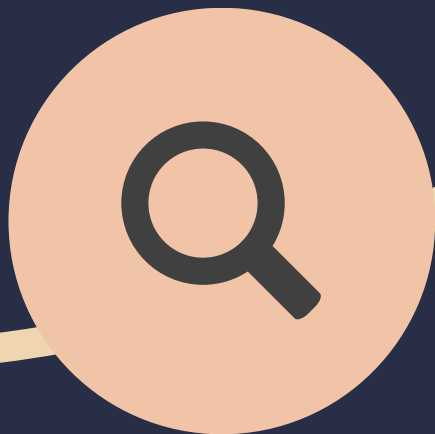


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## What is the risk?

If any of your core business assumptions are not true tomorrow, what will happen? Map out your consequences and impacts on your people and process.



## Map out contingencies

The world is changing, and there will be failures that are outside your control. What is your backup plan? How can you build multiple points of redundancy?